

Introducing Logistic Regression

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Types of Outcome Variable

- So far, all of our outcome variables have been numeric.
- Values of \hat{y} are continuous numeric.
- What happens when we have categorical outcomes?
- Enter **logistic regression**.

Generalized Linear Models

(Multiple) linear regression and logistic regression are both a type of **generalized linear model (GLM)**.

- Logistic regression will allow us to model binary response variables.
- That is, we will be able to model categorical variables with two levels.

Generalized Linear Models

We can think of GLMs as a two-stage approach:

- 1 Model the response variable using some probability distribution.
- 2 Model the distribution's parameter(s) using a collection of predictors (as in multiple regression).

Generalized Linear Models

We've already been doing this!

For a continuous outcome,

- 1 The response variable is assumed to follow a normal distribution.
- 2 The mean of this normal distribution is $\beta_0 + \beta_1 x_1 + \cdots + \beta_k x_k$.

Example: Resume Data

Consider data from a study to examine the effect of race and sex on job application callback rates.

- Fake resumes were sent to job ads in Boston and Chicago.
- Researchers wanted to see which would elicit callbacks.
- Experience and education were randomly generated.
- Finally, names were randomly generated and added to the resumes.
 - Names were generated such that hiring managers would be likely to assume both race and gender.

Example: Resume Data

The response variable of interest is

$$\text{callback} = \begin{cases} 1 & \text{if received callback} \\ 0 & \text{otherwise} \end{cases}$$

Example: Resume Data

The variables in this dataset are

callback	yes or no
job_city	Boston or Chicago
college_degree	yes or no
years_experience	Numeric, number of years experience
honors	Resume lists some type of honors, yes or no
military	yes or no
email_address	Listed, yes or no
race	Black or white (implied by name)
sex	implied by name

Example

Race and sex are protected classes in the US, meaning that employers are not legally allowed to make hiring decisions based on these factors.

This study...

- has random assignment.
- is a true experiment.

Therefore we may infer causation between (statistically significant) variables and the callback rate.

Modeling the Probability of an Event

With logistic regression,

- The outcome Y_i takes values 1 or 0 with some probability.
 - $P(Y_i = 1) = p_i$
 - $P(Y_i = 0) = 1 - p_i$
- The subscript i refers to the i th observation (in this case the i th resume).
- We will model the probability p , which takes values p_1, \dots, p_n .

Logistic Regression

We want to relate the probability of a callback for each resume, p , to the predictors x_1, \dots, x_k .

This will look a lot like multiple regression!

$$\text{transformation}(p) = \beta_0 + \beta_1 x_1 + \dots + \beta_k x_k + \epsilon$$

Transforming p

Why do we transform p ?

- We want the range of possibilities for the outcome to match the range of p
 - $p = P(Y = 1)$ is between 0 and 1!
- Without a transformation, $\beta_0 + \beta_1 x_1 + \cdots + \beta_k x_k$ could take values outside of 0 to 1.

Transforming p

A common transformation for p is the **logit transformation**:

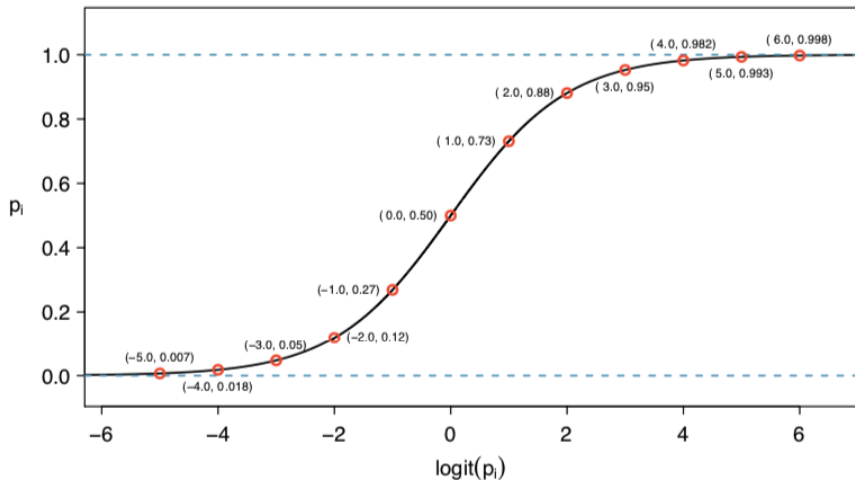
$$\text{logit}(p) = \log\left(\frac{p}{1-p}\right)$$

The Logistic Model

Then the model looks like

$$\log\left(\frac{p}{1-p}\right) = \beta_0 + \beta_1 x_1 + \cdots + \beta_k x_k + \epsilon$$

Example: Transforming the Resume Data



Example: Fitting the Model

We start with the model that includes only **honors**.

$$\log\left(\frac{p}{1-p}\right) = -2.4998 + 0.8668 \times \mathbf{honors}$$

For a resume with no honors listed, what is the probability of a callback?

As with multiple regression, we'll fit all of these models using a computer (the computer will do the logit transformation for you, too!), but we do need to know how to interpret the results.

Converting Back to probabilities

To make probability predictions using a logistic regression, use

$$p = \frac{e^{\beta_0 + \beta_1 x_1 + \dots + \beta_k x_k}}{1 + e^{\beta_0 + \beta_1 x_1 + \dots + \beta_k x_k}}$$

Example: Resume Data

The summary for the full model is

	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	-2.6632	0.1820	-14.64	<0.0001
job_city:Chicago	-0.4403	0.1142	-3.85	0.0001
college_degree	-0.0666	0.1211	-0.55	0.5821
years_experience	0.0200	0.0102	1.96	0.0503
honors	0.7694	0.1858	4.14	<0.0001
military	-0.3422	0.2157	-1.59	0.1127
email_address	0.2183	0.1133	1.93	0.0541
race:white	0.4424	0.1080	4.10	<0.0001
sex:male	-0.1818	0.1376	-1.32	0.1863

Variable Selection for Logistic Regression

- The approach is similar to using R_{adj}^2 in multiple regression.
- Use a statistic called **Akaike information criterion (AIC)**.
 - This is similar to R_{adj}^2 in that it balances model fit and number of parameters.
- We will prefer models with a *lower* AIC value.

Variable Selection for Logistic Regression

Running all possible seven-variable models for the resume data, the model with the lowest AIC has `college_degree` removed.

	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	-2.7162	0.1551	-17.61	<0.0001
job_city:Chicago	-0.4364	0.1141	-3.83	0.0001
years_experience	0.0206	0.0102	2.02	0.0430
honors	0.7634	0.1852	4.12	<0.0001
military	-0.3443	0.2157	-1.60	0.1105
email_address	0.2221	0.1130	1.97	0.0494
race:white	0.4429	0.1080	4.10	<0.0001
sex:male	-0.1959	0.1352	-1.45	0.1473

Notice that the coefficients barely changed!

The Logistic Regression Model

- Sex is not statistically significant.
- However, race is associated with a near-zero p-value.
 - The coefficient corresponds to **white**.
 - To interpret this coefficient, we would say that the *probability of callback* is higher for **white**.
 - These data provide very strong evidence for racial bias in job application callbacks.

Example

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Write the logistic regression model for these data.